

Braunvieh Association of America

Board of Directors Meeting Minutes

Held on January 16, 2022 @ 9:30 am CST in Cactus Room, Fort Worth, TX

President Robert Williams called the meeting to order at 9:38 am.

**Board Members Present In Room or In Attendance via Phone:**

Robert Williams, Colby King, Nesha Smith, Bob Gunnett, Benny Phillips, Caleb Russell, Daniel Roberts, Evan Bartley, Jason Pfeifer, John Hall, Mark Wolken, Todd Hill, plus managing director, Montie Soules

**Board Members Absent:** none

**Guests Present:**

Larry Lane, Randy Allgood

**Minutes:**

*The Board unanimously approved the minutes as presented from the December 14, 2021 board meeting.*

**Treasurer Report and Discussions During Treasurer Report:**

Bob Gunnett stated Montie Soules had emailed some good notes with December 2021 financials. December was a good month – income was much higher than budgeted and expenses were in line with what was to be expected. Bob noted interest on the CD is now on financials. Montie pointed out where BAA excelled in income – memberships, THR assessments, THR and TC registrations. Due to income higher, management fee was also up. It was also noted net income for YTD (September – December) actually showed positive rather than the loss that was budgeted. Montie followed up from last meeting where a discrepancy had been found with the American Rancher activity. Since then, it has been revised and is now accurate. *The Board unanimously approved the financials as presented for the month of December 2021.*

Discussions were made of CD. It's still at same bank but it was suggested we shop interest rates. There was also discussion of bonds versus CD's. *The Board unanimously approved to pursue a proposal from Edward Jones and to look at all avenues to increase funds currently in CD.*

Montie handed out financials as of August 31, 2021 to all board members present. Montie stated financials had already been approved but he had prepared those in hopes to include in his upcoming presentation in annual meeting as it's important to disclose this information to membership. Board agreed.

**Randy Allgood Present to Request Corporate Philanthropic Committee:**

Randy Allgood stated his desire to develop a corporate philanthropic committee that will help him solicit corporations on a 3, 5, 10, 15, 20 year commitments that will fund Braunvieh Juniors, not the Junior Braunvieh Association but to fund the junior shows at whatever major shows the committee deems necessary. Randy stated we are at \$13,500 right now to give to juniors at Fort Worth this year. Randy went on to say that's the most money of any breeds and we are the smallest breed. Randy believes if we could have large funds such as these at every show dedicated for the next five to ten years, we would have more kids buying Braunvieh cattle at a

more comparable price to other breeds. Randy's requests included he be the chairman, he selects his committee but noted a board member would be on there, and all funds would run through BAA but would be a separate account from existing accounts BAA and JBAA. Discussion was made. *The Board unanimously approved to look into the details of establishing a 501c3. The Board unanimously approved to create a corporate philanthropic developmental committee.*

Other discussions during this time included, can BAA give members an option to donate extra funds to support juniors when renewing their memberships? Montie said he would talk to Jim at Digital Beef to see if this is a possibility.

Randy Allgood stated before leaving the meeting, he wanted to address the rule change moving from 1/8 to 20%. Randy stated his opinion Braunvieh breed is so diversified that we should be inclusive of whatever direction somebody wants to go. Randy stated he had a tank full of embryos that had to be dealt with. Randy suggested BAA could have low and high percentages but then it was brought up if we didn't have decent amount of numbers for each group for a show, then what to do. Larry Lane brought up the fact of the Purebred status being lowered to 82%, lowering it for 5 or 6 years before raising it back up. The Board explained the reasoning for the rule changes that took effect Jan 1, 2022.

#### **Registrations and Transfers Committee Report:**

Todd Hill on behalf of Benny Phillips, Chairman and the Registrations and Transfers Committee, brought forth a recommendation from committee to revise section 2 of the rules stating: calves resulting from embryos that are flushed from donor cow before Jan 1, 2022 will be allowed to be registered under old minimum % (1/8) rule before 1/1/22. The member must contact BAA office to register and must provide the empty straw that the embryo was in to verify embryo collection date was before 1/1/22 but any calves wishing to be registered under this ruling must be born before 11/1/23. Following announcement of the committee's recommendation, it was discussed the date of 11/1/23 might not allow breeders enough time to get embryos in. *Majority of Board did not approve recommendation from committee to revise section 2— motion failed.* More discussion took place and it was brought to attention again, BAA has only been averaging 7 head a year that was classified as 1/8 Braunvieh. Discussion took place of establishing a new category, Braunvieh Influencer (BI). Motion was made Braunvieh Influencer (BI) will be animals that fail to meet the minimum AGM to be classified as a Beefbuilder and will have at least one parent being a registered Braunvieh. *Majority of Board approved new category for registry, Braunvieh Influencer (BI) - motion carried.*

**Old Business:** none

**New Business:** none

#### **Adjourn:**

Due to lack of time, no other information discussed during this board meeting. Registration opens at 11:30 am for annual meeting in same room, Cactus Room.

The meeting was adjourned at 11:10 am.

Submitted by Nesha Smith, BAA Secretary

Approved: 2/15/22