

Braunvieh Association of America
Board of Directors Meeting

Teleconference
Sept. 20, 2016

President Dwight Alexander called the meeting to order at 7:36 p.m. CST. Board members present were Dwight Alexander, Tim Bagley, Marilyn Brink, Todd Hill, Jerry Jernigan, Mark Nelson, Benny Phillips, Caleb Russell, Kendall Schlake, Mark Wolken and Jeff Zimmerman. Member not present was Clay Stotts. Guests were Larry Lane, John Hall, Sam Murnin and Jessica Ebert.

Minutes presented by Brink from the Aug. 16, 2016, Board meeting. Jernigan made motion to dispense with reading of minutes. Second by Wolken. Motion passed unanimously. Phillips made motion to approve the minutes as presented. Second by Wolken. Motion passed unanimously.

Treasurers Report – Phillips presented the financial report. Income is up about \$35,000 and expenses are up about \$37,000 from this time last year, showing a profit of about \$16,000. Changes are primarily in 4 instead of 3 issues of *Braunvieh World*. Junior funds are also shown in this year's report and not in previous years. Membership is up about 10%. Transfers are down about \$2,500. Registrations are about the same as last year. Wolken made motion to accept financial report as presented. Second by Brink. Motion passed unanimously.

Budget – Phillips presented the 2016-2017 budget draft. Adjustments were made and the proposed budget will be presented at the October board meeting for final approval.

Braunvieh World/Social Media/Web Site update – Murnin and Ebert reported that the Fall *Braunvieh World* is now at the printer. Blueprint has been posting to social media about 3 times each week on behalf of Braunvieh. They have been making updates to the Braunvieh web site and working on blog posts.

Promotion Committee Report – Hill reported we had a good show on The American Rancher. We are needing new contacts for future shows.

National Bull Sale/Test Report – Nelson presented a committee recommendation for a National Braunvieh Bull Test Program. Brink made motion to accept National Braunvieh Bull Test Program as presented. Second by Phillips. Motion passed unanimously.

Nominating Committee – Bagley reported that they have contacted current board members and other members about being nominated to the Board of Directors. The list of nominees presented by the nominating committee will need to be mailed to members 90 days prior to the annual meeting, which will no later than Oct. 15th. Nominees Mark Nelson, Kendall Schlake, Jeff Zimmerman, Clay Stotts and Stoney Scheer are the committee recommendation. Phillips made motion to accept the nominating committee recommendation. Second by Jernigan. Motion passed unanimously.

Registration Revenue – Referred to the Executive Committee to develop an incentive program with special fees to bring older cattle back into the BAA inventory.

Old Business – None

New Business – Larry Lane suggested that a host needs to be designated soon for the 2018 BAA Junior National so that the host can reserve a fairgrounds and make a motel contract.

Next board meeting conference call set for Tuesday, Oct. 11 at 7:30 p.m. CST.

Zimmerman moved to adjourn at 9:42 p.m. Second by Wolken. Motion passed unanimously.

Minutes submitted by Marilyn Brink, BAA Secretary

Minutes Approved Oct. 11, 2016